

# SBR

Small Business Results



Pre-Registration

Date attending:

March 29, 2010

Following are some preplanning materials we would like you to complete and return to Shelly Berman-Rubera, by fax or email.

Fax: 617-527-7208  
E-Mail: shelly@smallbusresults.com  
Telephone: 617-969-7224

Preplanning Questionnaire	
Name	
Company Name	
How long have you been in this business?	
Are you the owner?	
Are you Part-Time or Full Time? If part-time, please explain!	
Business Address	
City, State, Zip	
Home Address	
City/State/Zip	
Telephone	
Mobile	
Fax	
E-mail	
Website	
Birthday	
The following questions are related to each of the 6 modules. Please explain each. Thank you!	

<p>1. What is your greatest challenge in <b>committing</b> to your business development?</p>	
<p>2. Do you have a challenge in <b>focusing</b> on your tasks and goals (daily/monthly/etc)? If so, please explain.</p>	
<p>3. Do you feel that you have a <b>clear business concept</b> and you are visibly <b>differentiated</b> from others in a similar business? Please explain.</p>	
<p>4. What is your greatest challenge in <b>creating</b> and <b>maintaining business relationships</b>? (ex. Networking events, etc)</p>	
<p>5. Are there moments in your work day when you're or someone else's <b>emotion</b> gets in the way of your business and your progress?</p>	
<p>6. Do you have a system that regularly holds you <b>accountable</b> for your decisions and your goals?</p>	

**SBR-Small Business Results**  
**15 Bank St.**  
**Newton, MA 02461**

**Here are a few reminders....**

1. No late arrivals or early departures. Please be on-time for every session.
2. These sessions are for YOU! Please prepare to work and grow!
3. Unfortunately, no laptops are allowed for taking notes.
4. Please bring paper and writing instruments.
5. In the event of an emergency, Shelly's cell phone is 617-201-7224

**Thank you for your interest and get ready to...**  
***Rock Your Business World!***

**See you on 29<sup>th</sup> of March at 8:00 am!**